

The A team

Chen & Lin has a team of lawyers having the best service attitude that is the most prominent feature of this law firm so as to qualify ourselves to be an A-Team law firm.

This firm was established in 1992 and becomes one of the top law firms in Taiwan. This can be evidenced by the fact that Chen & Lin is one of the law firms selected by the highest judicial authority of Taiwan to be an institution that intern judge and prosecutor candidates receive their training for the last consecutive 6 years. For your information, only 7 law firms are selected last year.

Currently we have more than 25 lawyers. All of them obtained law degree from prestigious law schools in Taiwan. Some of them even obtained degrees in disciplines other than law. Many of them also have Master of Law degrees from reputable law schools in US or other country.

Please feel free to browse the firm's website (www.chenandlin.com) for the CV of the attorneys that you are interested in knowing more of their background.





Industry Experiences

Chen & Lin has a very wide range of industry experience that is extremely practical via active participation in the market for at least the last two decades. Instead of merely processing a case, *Chen & Lin* is good at identifying the kind of solution that meets the needs and wants of the client. After obtaining the mandate from the client, *Chen & Lin* is sufficiently skillful in lawyering activities to attain the goal set forth by the client within

the boundary of law and industry practices.

The industries that *Chen & Lin* has experiences include but not limited to the followings:

- Accounting
- Airline
- Apparel & Accessories
- Automobile
- Banking
- Biotechnology
- Broadcasting
- Cement
- Chemical
- Computer
- Consulting
- Consumer Products
- Cosmetics
- Defense
- Department Stores
- Education
- Electronics/Optoelectronics
- Energy
- Entertainment
- Food, Beverage & Tobacco
- Health Care
- Insurance
- Manufacturing
- Motion Picture & Video
- Music
- Newspaper Publishers
- Pharmaceuticals
- Private Equity
- Publishing
- Real Estate
- Retail & Wholesale
- Securities & Commodity Exchanges
- Semiconductor
- Service
- Software
- Technology
- Telecommunications
- Television/Cable TV
- Venture Capital

It is our practice not to disclose clients' names in marketing materials. If you require further information, please feel free to contact us.

Areas of Expertise

Chen & Lin has a troop of young practitioners and a team of experienced leaders. With such a composition of lawyers, *Chen & Lin* is capable of helping clients to navigate in an extremely dynamic environment so as to face the real world in either good times or bad times. The clients *Chen & Lin* represents are almost corporate entities. Therefore, *Chen & Lin*'s expertise naturally focuses on the concerned areas of corporations.

- **Employee Relationship**



From making offer to termination and maintaining good business conduct of the employees during the whole period of employment, even in the rare case of employee dispute re parental leave and HIV discrimination, we have cross the board experiences. To give a few example, we prepare non-compete and IP clause, defend lawsuits filed by employee, file complaint against employee for criminal misconduct, assist labor mediation, etc.

- **Commercial Relationship**

A corporate has demand problems on the one hand and supply problems on the other. It is important for a corporate to handle both sides well so as to have a smooth operation.



- ◆ **Customer Relationship**

The issues we deal with can be as simple as debt collection or as complex as commingling of love and hate affairs between a corporation and its customers. Sometimes it is not merely a matter of dollar amount, but more a matter of principle. We help the client to properly handle the legal gear and control the corporate engine for taking the appropriate move at proper pacing and speed. Works such as contract review, drafting and negotiation and product liability matters are very commonly done by us.

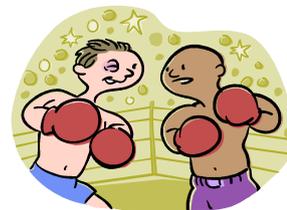
- ◆ **Supplier Relationship**

On the other side of the coin is the supplier relationship. There are not only suppliers of

goods and services but also suppliers of funding, which can be banks, investors or even capital market that is highly regulated. We provide full range of legal services, which may include but not limited to review/draft agreement, negotiation, and dispute resolution.

- **Industry relationship**

In a world of fierce competition it is essential for a successful corporation to well adapt itself to all kinds of competition from mild to brutal. With accurate game rules in mind the corporate may know the timing and positioning of defense or offence. A good advisor is what a corporate needs for planning and formulating effective and efficient strategy. We help the client to obtain proper government approval, deal with unfair trade practice situation, and take offense action against abuse of IP right.



- **Shareholders Relationship**

At time of peace we help corporate mainly in respect with disclosure and compliance that laws and regulations required. At time of war we assist directors and officers of a company and take them through the painful process until dusts are coming down with the least losses and damages that may be caused against the company itself. That we successfully represent client in the most well-know hostile take over case is just one of the examples to show our capability in this area.



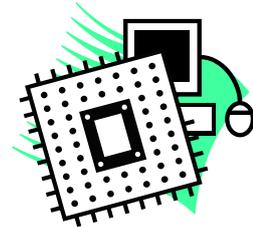
- **Government Relationship**

Legal and regulatory environment is one of the most important considerations for making investment or doing business in a country. We help the clients to understand accurately and adjust comfortably to the changing environment. Equally important is that at times we help the clients to take proactive mold to remove unreasonable regulations and restrictions. We represent clients in various occasions to amend laws and regulations that may affect the client's business interest. We also argue for the client to obtain government's favorable interpretation of the law.



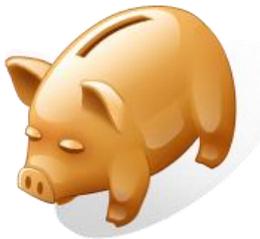
- **Intellectual Property Planning and Protection**

According to Chambers Global guide 2012, Che-Hung Chen is commended as "an experienced practitioner with a very good grasp of IP issues and strategy." With many of Chen & Lin's lawyers having duo and interdisciplinary degree, it would be relatively easier for us to grasp the technical issues in a complex IP matter. We do patent and trademark prosecution, preliminary injunction, protective order re confidential information, etc.



- **Fund Raising and Funding Related Activities**

Funding may be said to be the most important issue for running a business. Different ways of funding carry different consequences and costs. No matter it is to inject cash for maintaining business operation or to structure financing for merger and acquisition, we have experiences regardless the size and source of funding. We provide both domestic and overseas IPO legal services such as issuance of GDR, ADR, ECB or exchangeable bond. We are also active in M&A market and have a good ranking according to Chambers & Partners.



- **Trade Practices and the Market**

Profit driven is not an excuse to ignore the minimum acceptable trade practices, not to mention a higher moral ground or CSR (corporate social responsibility). Balancing these two extremes is not only an art but a matter of practicality. Rather than the highest standard that a company must meet, legal requirements definitely are the lowest hurdle that it must cross. This is the place we Chen & Lin can contribute to the clients.



- **Sustainability**

We love our clients, but we love the earth and the environment more. We strongly recommend our clients to respect the power of the nature in addition to the law. Experienced in circumstances of remedial action, precautionary measures are more welcomed. For example, we just help a client to resolve remedial liability issue in an acquisition case recently.

All the required legal expertise to assist the client in all the above areas of concerns can be found at Chen & Lin, such as, to name a few:



- Commercial
- Corporate & Securities
- Construction
- Entertainment
- Government Procurement
- IPO & Capital Market
- Insurance
- Intellectual Property
- International Lawsuits Management
- Labor
- Litigation & ADR
- M&A
- Product Liability
- Trade Practices
- Telecommunication
- Tax
- White Collar Crime

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